



Pattern of Holding of Shares

AS AT DECEMBER 31, 2017
INCORPORATION NUMBER - 0002832

NUMBER OF SHAREHOLDERS (Ordinary Shareholders)	SHAREHOLDING			SHARES HELD
	From	-	To	
889	1		100	18,930
330	101		500	85,260
119	501		1000	84,602
179	1001		5000	348,328
20	5001		10000	137,560
2	10001		15000	22,327
3	15001		20000	48,469
1	20001		25000	21,206
1	25001		30000	28,915
1	45001		50000	46,255
1	60001		605000	603,079
1	12315001		12320000	12,316,060
1	47500001		50000000	47,819,350

CATEGORIES OF SHAREHOLDERS (Ordinary Shareholders)	SHARES HELD	PERCENTAGE
Directors, Chief Executive Officer and their spouse and minor children	76	0.00%
Associated Companies, undertakings and related parties	60,135,410	97.65%
NIT and ICP	58	0.00%
Banks, Development Financial Institutions, Non-Banking Financial Institutions	3,940	0.01%
Insurance Companies	21,206	0.03%
Shareholders holding 5% and above	60,135,410	97.65%
General Public (Local)	755,545	1.23%
Others	664,106	1.08%

Note: some of the shareholders are reflected in more than one category

KAMRAN Y. MIRZA
Chairman

Karachi: March 15, 2018



Details of Pattern of Shareholding as per Requirements of the Code of Corporate Governance

CATEGORIES OF SHAREHOLDERS (Ordinary Shareholders)	NO. OF SHARES HELD
ASSOCIATED COMPANIES, UNDERTAKING AND RELATED PARTIES	
PHILIP MORRIS INVESTMENTS B.V.	47,819,350
PHILIP MORRIS BRANDS SARL	12,316,060
	<u>60,135,410</u>
DIRECTORS AND THEIR SPOUSE(S) AND MINOR CHILDREN	
MR. KAMRAN Y. MIRZA	50
LT.GEN.(R).TARIQ KHAN	20
MR. ANTON STANKOV	2
MR. ALEXANDER REISCH	1
MR. JOAO MANUEL	1
MS. HEE KYUNG YUN	1
MS. EE WON CHEN	1
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PUBLIC SECTOR COMPANIES AND CORPORATION, BANKS, DEVELOPMENT FINANCE INSTITUTIONS, NON-BANKING FINANCE INSTITUTIONS, INSURANCE COMPANIES, TAKAFUL, MODARBAS AND PENSION FUNDS	
INVESTMENT CORPORATION OF PAKISTAN	58
HABIB BANK LIMITED	132
MCB BANK LIMITED	3,228
CDC-TRUSTEE AKD INDEX TRACKER FUND	580
PAKISTAN REINSURANCE COMPANY LIMITED	21,206
	<u>25,204</u>
SHAREHOLDERS HOLDING 5% OR MORE VOTING RIGHTS IN THE LISTED COMPANY	
PHILIP MORRIS INVESTMENTS B.V.	47,819,350
PHILIP MORRIS BRANDS SARL	12,316,060
	<u>60,135,410</u>



Pattern of Shareholding - (Preference Shareholder)

DETAILS AS AT DECEMBER 31, 2017

CATEGORIES OF PREFERENCE SHAREHOLDERS	PREFERENCE SHARES HELD	PERCENTAGE
Holding and Associated Companies	1,046,400,000	100.00%

DETAILS OF PATTERN OF PREFERENCE SHAREHOLDING AS PER REQUIREMENTS OF THE CODE OF CORPORATE GOVERNANCE

CATEGORIES OF PREFERENCE SHAREHOLDERS

ASSOCIATED COMPANIES, UNDERTAKING AND RELATED PARTIES

PHILIP MORRIS INVESTMENTS B.V.	832,097,280
PHILIP MORRIS BRANDS SARL	214,302,720
	<u>1,046,400,000</u>

PATTERN OF HOLDING OF PREFERENCE SHARES AS AT DECEMBER 31, 2017

INCORPORATION NUMBER - 0002832

NUMBER OF PREFERENCE SHAREHOLDERS	PREFERENCE SHAREHOLDING		PREFERENCE SHARES HELD
	FROM	TO	
1	1	250,000,000	214,302,720
1	250,000,001	850,000,000	832,097,280

KAMRAN Y. MIRZA
Chairman